




Nuvla.io Pricing for Edge Management

 Airplane	 Rocket	 Starship
Pay-as-you-go	Yearly subscription: € 25'000	Yearly subscription: € 100'000
No commitment	+	+
€ 50.00 per device per month	€ 6.00 per device per month	€ 2.00 per device per month
Best for <47 devices	Best from 47 devices	Best from 1500 devices

Notes

1. Bronze support included (refer to SLA for definition: (<https://nuvla.io/terms>))
2. For Silver and Gold support, please contact us
3. Customer can upgrade from Airplane to Rocket to Starship at any time
4. One VPN client included per registered user
5. A NuvlaBox is a computer running the NuvlaBox software.
6. Only active devices metered (e.g. no charge while devices in storage or in transit).
7. We do not provide hardware and no hardware cost is included in this pricing.
8. The volume subscription gives you access to reduced pay-per-use pricing.

Calculator (monthly) – pay-as-you-go with volume subscription

Volume subscription (per year):	€ 25'000	# of NBs		Cost per month
Volume subs. equivalent per month:	€ 2'083	5	€ 2'113	
Advantageous from 47 edge devices		50	€ 2'383	
		100	€ 2'683	
		500	€ 5'083	
		1'000	€ 8'083	
		10'000	€ 62'083	
per device equivalent	€ 422.67	€ 47.67	€ 26.83	€ 10.17
		€ 8.08	€ 6.21	

Volume subscription (per year):	€ 100'000	# of NBs		Cost per month
Volume subs. equivalent per month:	€ 8'333	5	€ 8'343	
Advantageous from 1500 edge devices		50	€ 8'433	
		100	€ 8'533	
		500	€ 9'333	
		1'000	€ 10'333	
		10'000	€ 28'333	
per device equivalent	€ 1'668.67	€ 168.67	€ 85.33	€ 18.67
			€ 10.33	€ 2.83

Most advantageous option is bold and underlined

Calculator

Number of devices per month		0	1	47	48			
Subscription fees (one off)	€	-	€	-	€	25'000		
Monthly fees	€	50	€	50	€	50	€	6
Equivalent per year	€	-	€	600	€	28'200	€	28'456
Equivalent per month	€	-	€	50	€	2'350	€	2'371
Equivalent per device per month	€	-	€	50.00	€	50.00	€	49.40
Subscription		0	25000	100000				
Pay-as-you-go		50	6	2				
Limits		0	47	1563				

	1562		1563		2000		10000
€	25'000	€	100'000	€	100'000	€	100'000
€	6	€	2	€	2	€	2
€	137'464	€	137'512	€	148'000	€	340'000
€	11'455	€	11'459	€	12'333	€	28'333
€	7.33	€	7.33	€	6.17	€	2.83